



IT & Telecommunications

FLEXIXI

Quality, flexibility in real time...

Company Profile

Q Flex Technology cc.

2008/138754/23

VISION

We will be among the top leading solution providers in Sub-Saharan Africa of quality information technology and communications and solutions.

MISSION

To provide quality and flexible technology in real time that meets the needs of industrial and corporate market. These include, but not limited to the automotive, mining, steel and petrochemical Industries In sub-Saharan Africa, where we can add value through local expertise, knowledge and service. Our primary business is to provide IT and telecommunication solutions. However we constantly seek and evaluate opportunities in technology and communication related activities to ensure continual growth. We aim to meet and satisfy the needs of the customer by marketing directly to the users our products. By separating our business into individual business units, focused on defined sectors. We will offer superior service to all customers to whom we provide our services. Our effort is focused on one thing, above everything else, quality and flexible technology in real time.

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Q FLEXI

Q Flex Introduction

Q Flex Technology cc. is a small company that has been recently established in a fast paced and undeniably growing industry. Q – Flexi IT & Communications our trade name was formed from a number of companies which are Dosantex, CD Media, Xo-Net, CDS Media. No company can be ignorant of the fact that technology is advancing and changing almost everyday. Equally so, a human life, be it an office personnel or a cleaner is also important. We aim to go beyond being mere solution providers, but to also make customer service our driving force to be differentiated from already existing competitors.

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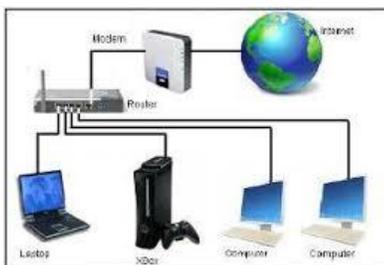
Business Concept

The company is based on a solution providers' concept in terms of ensuring that we offer up to date solutions which are expandable and flexible to the corporate and industrial market and making it accessible to every individual. Looking at the BEE strategy to empower small medium enterprise (SME), it is in Q-Flexi' favour to avail our interest in technology and telecommunications advancement of South Africa to provide those solutions at more competitive prices to corporate, government and industrial market to a large cross-section of both public and private enterprises, including the automotive industry, municipalities, schools, SME's, manufacturers, labour brokers and construction companies, just to name a few. We see Q-Flexi being the vessel to that need.

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Company Services

- Procurement of IT Equipment (PABX, Photocopiers, PC's, Laptops, Projectors, etc)
- We offer IT business solutions by consulting with clients offering advice on the latest
- Business Intelligence & Reporting
- Photocopiers (Sales, Rentals, Maintenance, Consumables)
- Hardware & Software Sales
- IT Support Services
- Bulk SMS
- Stationery
- Wireless Alarms System
- ISP (Internet Service Provider) ADSL Internet, Vsat Satellite, 3G
- Online Backup and Disaster Recovery
- Branding (Graphic Design, Email Branding, Web Development, Webhosting, Domain Registration)
- SaaS (Cloud Computing, Mimecast Email Continuity, Online Backup, Hosted PBX)
- Training
- Set up Computer Labs & Internet Cafés



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Solutions

Consultancy

The core expertise of Business Solutions Divisions is the ability to provide the best fit solution for a particular client requirement without aligning ourselves to any particular vendor, equipment or company. Many a times the solutions are tailored to fit a particular set of product offered by the Analyst and not the other way round. This results in mismatching and/or unrealistic adjustments at the client site. At Q Flexi, our solutions are fit around client's need and that's why we don't represent any product. The only exception being our representation of sets of products that are unique in nature and rarely available.

Business Intelligence & Reporting

We provide software solutions for the management of human capital, either client server hosted or delivered as on-demand software as a service via the cloud. We strive to provide excellent and cost effective software solutions to manage labour relations, breaches in ethics and employee productivity monitoring, as measured by new customer to increase deployments, revenue growth, and customer successes.

Endpoint Navigator

Company-Wide Monitoring and Surveillance Software

Endpoint Navigator enables you to monitor employee Internet and computer use, analyze trends and patterns, investigate suspicious behavior, search for specific details and report your findings all from the convenience of your desktop. Endpoint Navigator is a scalable, centrally-managed, employee monitoring solution that is easy to deploy and manage over your network for both Windows and Mac OS.

ER Navigator – Supercharged Labour Relations

Labour Relations Business Intelligence

The **erNavigator™** is a South African developed software application designed to optimise the practice of labour relations. It brings advanced labour relations business intelligence information to the desktop supported by sophisticated labour relations case & compliance management functionality.

The **erNavigator™** helps companies reduce costs, time and effort involved in measuring and tracking labour relations issues and ensures that risk is managed effectively and compliance is observed at every stage.

The **erNavigator™** allows Companies to practice exception based labour relations management and shifts their labour relations profile from a reactive to a proactive environment.

The **erNavigator™** is designed to meet the needs of South Africa's labour environment and is used by many of South Africa's largest and leading employers within the following industries; Banking, Retail, Mining, Manufacturing and Services.

Ethics Navigator – Integrity @ work

The case for an integrated risk compliance solution in terms of the KING III REPORT

Inventive Software to create an integrated risk compliance solution.

Collect governance risk data, manage governance risk data and dynamically filter and display the governance risk data in order to

- Increase governance risk awareness
- Decrease liabilities
- Improve governance compliance
- Identify governance risk hot spots, patterns and trends

The data collection manager facilitates the collection of governance risk data from diverse sources, ensuring a consistent and streamlined process for the recording of issues and events across the organisation.



Fostering a business culture of integrity and compliance requires offering your employees, partners, customers, suppliers, shareholders and other stakeholders a way to report conduct that may be in violation of your ethics standards.

The data collection manager enables your employees and stakeholders to easily and confidentially report any issue or instance of a breach of ethics via telephone, fax, email and SMS receiving services Intranet and internet portals through direct discussions with management.

IT Support Services

- IT Infrastructure Management
- Server Maintenance and Support
- Outsourced IT technicians and CTO's
- Antivirus Software
- Remote Monitoring and Support
- Cabling
- Back-up Optimization
- Desktop Maintenance and Support

ISP (Internet Service Provider)

ADSL Internet, Vsat Satellite

Network Infrastructure

Telecommunications Network Enterprise Structural Cabling - 3M

Enterprise Structural Cabling

Solutions for Enterprise

In response to the increased demands on the cabling infrastructure, the range of Enterprise Network Solution, products include passive and active products for terminating, connecting and storing copper and fibre optic cables for the transmission of voice and data. The service sector portfolio includes network design, project management and consultancy.

- Fiber Installation, Splicing and Testing
- Structured cabling installation - LAN / WAN solutions
- Installation of all cable management systems (trunking, tray work, etc)
- Onsite testing and commissioning

Terrestrial Networks

Dial-up & Lease Line Networks. Integration of networking products like Multiplexers, Cisco Routers, Hubs, Switches, PADs etc.

Local Area Networks

Structured Cabling. Installation of Active/ Passive components. Provision, Installation, Testing & Commencement of Switches, Hubs & Routers etc. Data Networks

Unified Communications

What is meant by Unified Communications?

Unified Communications is generally taken to mean the combination of a variety of communication applications that include, but are not limited to: Voice (fixed, VoIP and cellular telephony), CTI (the integration of the telephone with computer applications), email, fax, voicemail, video conferencing, Wi-Fi and mobile.

Telecommunications

Q Flexi and its partner specialises in providing a wide range of voice communication solutions to mid-tier corporates. Q Flexi is able to analyse and assess the requirements for telecommunications resources and services, and then construct an appropriate cost effective solution. Q Flexi is uniquely positioned to provide, install, test and maintain any combination of these services as a holistic solution.

Mimecast Email Continuity

Keep your email up when your systems are

Whether it's a planned migration or unforeseen disaster, system downtime needn't mean an interruption to your email services

Mimecast Email Continuity is the only cloud-based solution that steps in automatically to deliver email to end users during planned and unplanned outages of your corporate email service. Managed from a single administration console, and with no additional on-premise hardware required, Mimecast simplifies your network and reduces administration. Seamless integration with Microsoft Outlook and BlackBerry® smartphones, and flexible browser-based access through the Mimecast Webmail portal, gives users uninterrupted access to live email, calendar information, and historical email.

EMAIL & SMS Solutions

BULK SMS

Highly effective SMS communication

Q Flexi has sophisticated SMS software that allows you to communicate with your clients. This is a highly effective and cost-efficient means of communication for service-based companies, organizations. Users buy bulk or individual SMS messages, sending them from their PC using our SMS engine.

Q eMail Marketing

New to email marketing? Create professional email marketing campaigns without any HTML or design skills using our simple newsletter editor. You don't need a designer to put together an email newsletter layout - assemble it yourself in a few easy steps or use one of our 300 free email templates. Create a mailing list in no time, add a ready-made subscription form to your site or blog, and hit the send button.

Q Tel

Give your office the number that pays!!!

How does it work?

QTel is a new virtual business number that allows you to generate income from all calls received on it such as your everyday incoming business calls. It can be diverted to any landline and works for any business size from corporate help desks to the home business. It is a simple add-on to your existing line and your current setup remains 100% unaffected. Try it free and turn your business land line into a cash machine.

Procurement of IT Equipment

Why rent?

Renting makes sense when the assets or equipment being considered:

- depreciates (lose rather than gain value over time or with use),
- quickly become obsolete (and need regular replacement),
- are only required for a certain period or project, with a remaining life and value thereafter,
- are specialised, or you have the inability or limited logistics to dispose of,
- viewed as non core assets that become expensive to maintain or increase total cost of ownership if not replaced, or
- form part of operations where the assets are linked to income generation.

Stay ahead of the competition

You benefit from using assets and equipment, not owning them. Having the latest technology and equipment is an important part of staying competitive, but it can be an expensive struggle to keep up all the time. Storing all the old equipment can be a pain as well.

Renting enables you to enjoy full, uninterrupted use of the equipment and then to simply replace or upgrade it when the agreement comes to an end.

Read more about our exchange/upgrade options

Deal with depreciation

Since there is no large lump-sum required upfront, entering into a rental agreement for depreciating assets frees up capital that can be used for profit-generating initiatives and investments. It allows you to purchase the equipment

you need today, but spread the payment across its useful life in your business. This approach can also prove very cost-effective because the periodic rental payments you make will usually be fixed for the term of the contract.

Maximise your purchasing power

A rental agreement enables you to stretch your current budget a lot further because you only have to cover the periodic rental payments, not the outright purchase. This can give you up to 250% more buying power — making it possible to procure more of what you need or to obtain specialised capital assets that would be too expensive otherwise. It also enables you to fix your equipment costs with regular, predictable payments.

If we don't have what you are looking for, we'll source it for you...

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Customer Service

This remains the focal point of Q-Flex since nothing beats customer satisfaction. We have ensured with our present customers unprecedented satisfaction, immaculate quality supply, consultation with every individual in the simplest and best way possible. Which also lead to a creation of an online shop to ensure our clients are served quality that is flexible in real time.

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Regional footprint

Q-Flex Technology is headquartered in Gauteng. Its offices are at the heart of Johannesburg in Witpoortjie.

Q-FLEX

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References

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Type of Business \ Institution

Gift, Corporate & Engraving

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Telephone

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Location

Soweto

Type of Business \ Institution

School

| Sizwakele Tours & Transfers

Contact Person

Sphiwe Dlamini

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Location

Midrand

Type of Business \ Institution

Tours, Transfers & Shuttle

ALEXI

| Mbulelo Primary School

Contact Person

Tshepo Fingers

Telephone

079 853 0636

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Location

Carletonville

Type of Business \ Institution

School

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Social Responsibility

Q Flexi is wholly black owned company that operates within the IT & Telecommunications industry. We are committed to supporting the upliftment and development of individuals from previously disadvantaged populations.

Q FLEXI

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Q Flex Technology Offices and Contact Details

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